

Sales Guide



Reasons to Choose the Assistina TWIN



All set to go!

Get the green light for more time, money and a healthier environment:

The new Assistina TWIN considerably simplifies the daily routine of dental practices. The unique and innovative reprocessing device with TWIN chambers makes the hygiene process so much easier, is extremely efficient and pays for itself within a very short time. And this is regardless of whether you are comparing it to a different multiport system or conventional oil spray cans.

10 convincing reasons to choose the Assistina TWIN:

1. Speed

Maintains instruments in just 10 seconds.



The new Assistina TWIN needs just 10 seconds to comprehensively lubricate the gearing components and clean the spray channels. That makes it the fastest reprocessing device on the market.

It is also the fastest to operate: Just a single push of the button starts the system.

The advantage: thorough and precise oil service of up to 360 instruments per hour, so you always have perfectly maintained and cleaned instruments available.



2. Continuity

Puts an end to waiting times.



Thanks to its dual chamber system and the short turnaround time, the new Assistina TWIN can be used non-stop. During the 10 seconds when the instrument is being maintained at the touch of a single button in chamber 1, you may already load chamber 2.

The advantage: no waiting times that are too short to do any other job in, but too long to stay calm in a busy work environment.



3. Flexibility

Ensures more flexibility and less effort.



The dual chamber system of the Assistina TWIN can be pre-equipped with corresponding adaptors that meet your practice's needs before processing begins. The W&H range includes adaptors for all conventional straight and contra-angle handpieces, turbines, air scalers and air motors.

The advantage: This makes the workflow significantly more efficient and flexible especially when compared to oil spray cans.



4. Precision

Performs pinpoint maintenance without over-lubrication.



The new Assistina TWIN works with a precisely metered quantity of lubricant. The integrated electronic process monitoring ensures this. The fine lubricant mist really reaches every part of the gearing thanks to a newly developed oil nebulization.

The advantage: no unnecessary consumption due to over-lubrication and no risk of complications associated with this when treating patients.



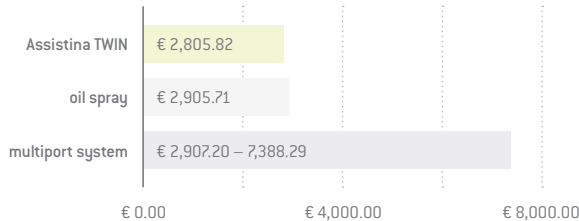
5. Efficiency

Services 2,800 instruments without needing a new cartridge.



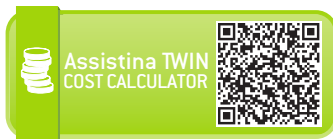
The TWIN Care Set for the new Assistina TWIN consists of two cartridges the overall contents of which are sufficient for more than 2,800 instruments. As a result, the Assistina TWIN is clearly superior to other lubrication systems in terms of its price-performance ratio.

Overall costs for 12,060 instruments per year*



* Calculation based on 30 patients per day x 2 instruments incl. consumable material (filters, etc.) according to officially recommended retail prices.

> A specially developed calculation tool to accurately calculate the return on investment is available at wh.com:



6. Simplicity

Very little time needed for cartridge replacement.



The Assistina TWIN's cartridge compartments are constructed so that the two cartridges (1x Activefluid for spray channels, 1x Service Oil F1 for the rotating parts) can be inserted easily and without risk of mix-ups. The electronic process monitoring signals in good time when the contents of the cartridges are running out.

The advantage: faster, easier and risk-free cartridge replacement without tools so you have more time for other tasks.



7. Safety

Protects your employees.



The Assistina TWIN has an active suction and a specially developed HEPA filter (high-efficiency particulate air filter). This prevents any emissions from being released into the vicinity.

The advantage: This protects your employees from harmful aerosols and prevents unpleasant odours in the practice air.



8. Environmental protection

Protects nature.



The content of a single Assistina TWIN Care Set is equivalent to twenty lubricant spray cans which, apart from emitting harmful aerosols, propellants and existing in the form of disposable packaging, also take up a lot of storage space.

The advantage: less environmental harm and waste, more space in your practice.



9. W&H Service

Maintains easily and is easy to maintain.



Special emphasis was placed on ease of servicing when developing this device. As a result, servicing can be carried out at all W&H service stations and also in your vicinity because certified W&H service technicians can also perform maintenance on the Assistina TWIN on site. This saves time, money, stress and eliminates unnecessary shipping.



10. W&H

Innovative and reliable.



With the Assistina TWIN, you are choosing a device made by W&H. A device that has been developed based on our 125 years of experience and produced according to the highest quality guidelines. W&H is also synonymous with a number of innovations in the field of dental medicine. The Assistina TWIN comes with a 12-month warranty.



At a glance:

Assistina TWIN versus oil spray cans

- 1 **Faster:** 10 seconds per instrument
- 2 **More efficient:** dual chambers for an uninterrupted workflow
- 3 **More precise:** innovative oil nebulization for perfect cleaning and maintenance of even the farthest reaches of the instrument
- 4 **Cheaper:** considerably less expensive than oil spray cans in the medium term
- 5 **More flexible:** thanks to a variety of corresponding adaptors
- 6 **Space saving:** no storage of bulky cans required
- 7 **Safer:** no dangerous aerosols and no unpleasant odours
- 8 **More environmentally friendly:** absolutely no emissions and less harmful waste
- 9 **More reliable:** thanks to excellent W&H Service
- 10 **More innovative:** W&H - brand of excellence

Assistina TWIN versus multiport systems

- 1 **Faster:** 10 seconds per instrument, no unnecessary waiting times
- 2 **More efficient:** dual chambers for an uninterrupted workflow
- 3 **More precise:** innovative oil nebulization for perfect cleaning and maintenance of even the farthest reaches of the instrument
- 4 **Cheaper:** less expensive than other multiport systems
- 5 **More user-friendly:** easy to operate, simple, tool-free cartridge replacement
- 6 **More economical:** one Assistina TWIN Care Set for up to 2,800 instruments
- 7 **More practical:** instruments are available immediately
- 8 **More space-saving:** easier to load handpieces due to the sliding window
- 9 **More reliable:** thanks to excellent W&H Service
- 10 **More innovative:** W&H - brand of excellence



Pictures are for illustrative purposes only. Additional equipment and accessories shown are not included as standard.



Assistina TWIN
COST CALCULATOR



assistina ^{TWIN}

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